

Job Title: Executive Director for Global Health Access and Financing

Location: Geneva, Switzerland

Reporting Line: Director General

Employment Type: Full-time

Publication Date: 17 February 2025

Application Deadline: 17 March 2025

Start Date: Q2 2025

IFPMA - Who We Are:

IFPMA represents the innovative pharmaceutical industry at the international level, to multilateral organizations and in official relations with the United Nations. Our mission is to champion pharmaceutical innovation and drive policy that supports the research, development and delivery of health technologies. We do this as a trusted partner, bringing our members' expertise to create sustainable solutions that advance global health. Our vision is that scientific progress translates into the next generation of medicines and vaccines that deliver a healthier future for people everywhere.

Being part of the IFPMA team means being a representative of the international innovative pharmaceutical industry in the global health community. You will play a vital role in shaping global health policy that improves innovation and access to existing and newly discovered medicines and vaccines for people, communities, and nations worldwide.

Primary Purpose of the Position:

The Executive Director for Global Health Access and Financing will work with our members to drive the development and adoption of multi-lateral policies and financing mechanisms to facilitate increased global access to innovative medicines and vaccines, in a sustainable manner.

As a trusted advisor to the Director General, the Executive Director will ensure compliance with all relevant laws and regulations that may apply to the work of IFPMA.

Chemin des Mines 9

1202 Geneva

Switzerland

+41 22 338 32 00

info@ifpma.org

ifpma.org



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Key Responsibilities:

- Align, inspire and lead a team that is responsible for policy to increase global access to medicines and vaccines, including:
 - Value, Access & Pricing
 - Health Systems and Health Progress
 - Disease specific networks, including NCDs
 - Health and Environment
- Lead IFPMA's Global Health Access and Financing Committee, comprised of experts from across our membership to drive the development, alignment and adoption of cross industry policy positions. This includes relationship building and collaboration with partners during the implementation of IFPMA's long-term strategy and leading the development of short-term (annual) work-packages and budgets for the relevant policy area, and reporting.
- Commission and oversee the development of new research, data and analysis that supports IFPMA's key global health, access and financing policy priorities.
- As a member of the Senior Leadership Team (SLT), work in partnership across the organization, including with other policy areas (Innovation; Vaccines; Ethics and Business Integrity), and with the Advocacy and Communication teams at IFPMA, to ensure strategic alignment and the achievement of shared objectives.
- Responsible for representing IFPMA, and the industry, in external engagements including at conferences and meetings, with governments, with multilateral organizations such as WHO, WTO, WIPO, G7, G20 and OECD, and building relationships across the broader global health community.

Qualifications & Requirements:

- University degree - Master level or higher, in relevant discipline e.g. International Affairs, Law, Business, Economics, or Public Health.
- Has worked for 15 years or longer in the pharmaceutical sector.
- Excellent working knowledge of the pharmaceutical industry business model including value and access, health systems and financing, global health and IP.
- Advocate for the IP framework that underpins pharmaceutical innovation.
- Experience leading teams or organizations.
- Excellent communication, representation and negotiation/diplomacy skills.
- Fluent level of English, both written and spoken. A second language, such as French, is also desirable.
- Valid work permit for Switzerland is desirable.

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Leadership Attributes:

- Pursues excellence in team performance, with results orientation, commitment and accountability.
- Operates with strong ethics and business integrity.
- Has a growth mindset, including curiosity, the willingness to solicit, give & receive constructive feedback, and a drive for constant improvement.
- Possesses excellent listening skills and strong emotional perception.
- Is a clear and persuasive communicator.
- Has self-awareness and demonstrates empathy for others.
- Demonstrates respect by being inclusive, collaborative and fair.
- Is committed to the development of the team in their skills, capabilities and career trajectory.
- Demonstrates sound analytical thinking and decision-making, reflected in the ability to synthesize complex information and provide clear, succinct narrative, analyses and recommendations.
- Shows resilience, including working under pressure and productively managing conflict across a range of stakeholders.

IFPMA welcomes diversity and fosters an inclusive workplace where individuals are valued and empowered to thrive. We encourage applications from all qualified candidates regardless of race, gender, ethnicity, sexual orientation, religion, or disability.

Applications for the position (CV incl. motivation letter in English) should be provided to job@ifpma.org by 17 March 2025.

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